

MLM Training Article

Are You an ELITE Network Marketer?

By Tim Sales

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Dear Networker,

What is your definition of ELITE network marketers?

If you don't know, we have the answer in this article.

Warm regards,

Zamri Nanyan

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ps. Feel free to forward this article to your organization. Your team will thank you for great advice you're relaying.

Are You an ELITE Network Marketer?

By Tim Sales

To be “a professional” means to be: an expert, specialized, qualified, proficient, skilled, trained, practiced and certified. How many of these words describe you and/or your business?

In addition to being a PROFESSIONAL, it is equally important to be ELITE. In some ways, being a professional and being elite are the same. But the word “Elite” itself has such an empowering meaning.

What do you think of when you hear the word “Elite?” Some words or phrases that come to mind are: special, influential, the best and cream of the crop. Think for a minute of someone you know who is elite. How did they get that way? Were they born elite? Probably not. They had to work at it, they had to set goals and accomplish them. Elite people keep going, even when their job gets tough. Elite individuals have an undying dedication to their cause and nothing distracts them from reaching their goals.

If you want to stand out from other Network Marketers, then be elite. Teach your downline how to be elite.

It's easy not to prepare, not to study, not to practice presenting your business by talking into a tape or video recorder. Be different and you will succeed.

When your guest replies unfavorably, you may have the tendency to toss the business aside and conclude to your upline that “you're not made out for this.” Never do this; it's the worst thing you could do! It's true..., of course “you're not made for this.” No one is! No one is made for anything except reproduction.

Everything you are today is what you've gotten yourself to do. Jump at the opportunity to learn a valuable trade or skill or personality trait. Take every possible opportunity to get more training or to focus on business or personal development. Elite people yearn for knowledge that will make them better.

Often people miss the greatest asset of Network Marketing. When Network Marketing is done right, there is nothing like it! That is, when you do it right, you have the residual income and freedom to choose what you do each day. But more than that, you now possess the knowledge to do it again and again. That's an added freedom that is very empowering. With total certainty you can go into any new location in life and immediately begin to create something in any category or activity.

Being elite is a very profitable quality to have. Enjoy the process of learning it.

Tim Sales

About Tim: About Tim: In 1989, near the end of an 11-year tour with the US Navy Underwater Bomb Squad Team, Tim answered an ad in the Washington Post newspaper that led him to his first and only network marketing company. Five years later his network marketing income rose to over \$150,000 per month with over 56,000 people in his organization. His most noted contribution to the Network Marketing Industry is the Brilliant Compensation presentation. In addition, Tim is a teacher at the university-affiliated Network Marketing Certificate Seminar sponsored by the University of Illinois at Chicago. To learn more about Tim visit his website at <http://mlmbrilliance.mlmllessons.com>

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